

APPROVED TRAINING PARTNER OF



Skill India
कौशल भारत - कुशल भारत



PICKUP BANKEDGE PLACEMENT CELL

your advantage

BANKEDGE[®]
academy for banking and finance





BANKEDGE PICKUP CELL

BANKEDGE trains young graduates to become job-ready for the banking and financial sector. every certification student gets free placement support with guaranteed interview opportunities. most students secure jobs within three interviews, while extra chances are given to deserving candidates. students pay for training - placement is a free value-added service

PICKUP BANKEDGE PLACEMENT CELL



BANKEDGE PICKUP CELL

PICKUP is centrally managed with Regional Heads coordinating regional centers.

Functions:

- Build relations with Banks, NBFCs & financial firms for student placements.
- Coordinate with clients on job opportunities, criteria & roles.
- Share openings with centers and send student nominations.
- Follow up on shortlisting, feedback, and offer details.
- Update centers on all placement activities.

PICKUP BANKEDGE PLACEMENT CELL

TRAINING OFFERINGS

RETAIL

- College Programs [7 – 30 days training programs]
- Job Oriented [6-18 months program, with placements]
- Certifications [6-9 months skill upgrade programs]

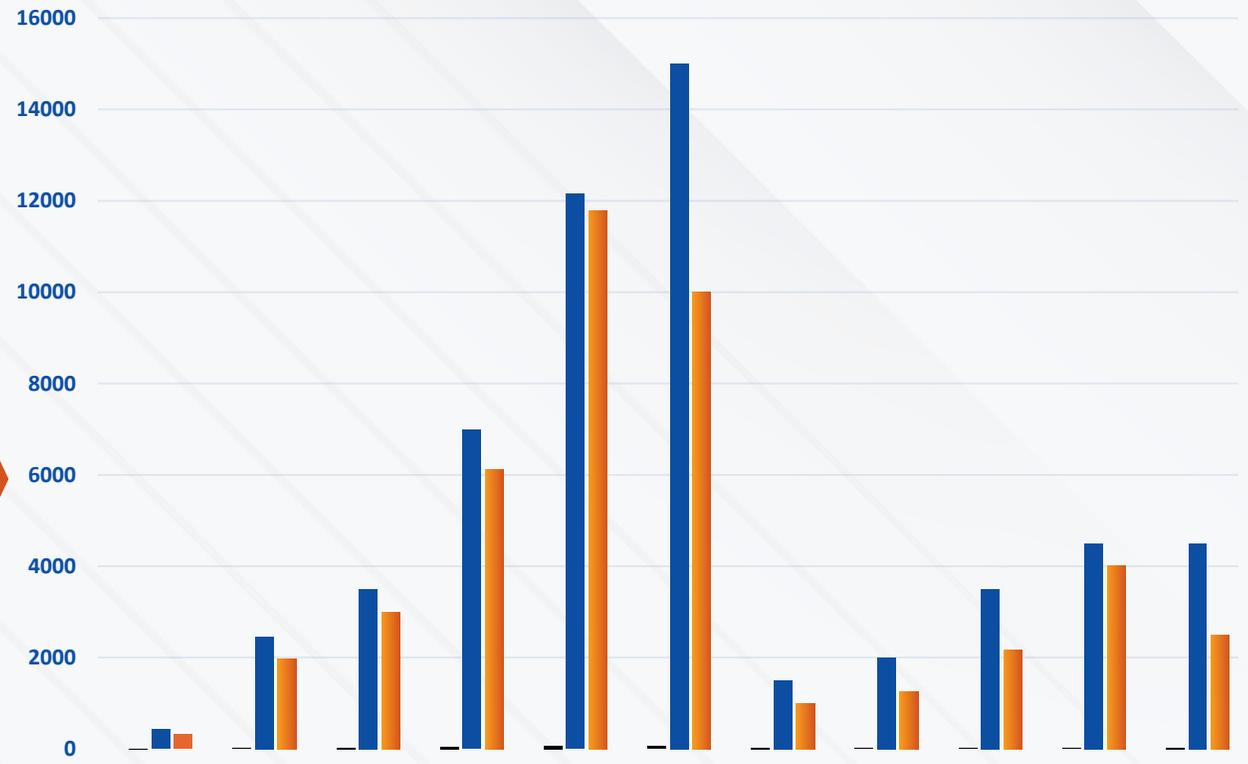
CORPORATE

- SHTD Programs: Customized Hiring Models
- Corporate Trainings: 1 to 7 Days
- 1 – 7 days corporate training

BANKEDGE Placements Data

Year	Active Centres / Channel	Students Trained	Placed	% Placed
2014-15	4	430	321	75%
2015-16	14	2458	1970	80%
2016-17	26	3500	3000	86%
2017-18	44	6980	6124	88%
2018-19	65	12150	11770	97%
2019-20	59	15000	10000	67%
2020-21	28	1500	1000	67%
2021-22	20	2000	1240	62%
2022-23	29	3500	2164	62%
2023-24	39	4500	4000	89%
2024-25	44	5600	4896	87%

BANKEDGE Placements Data



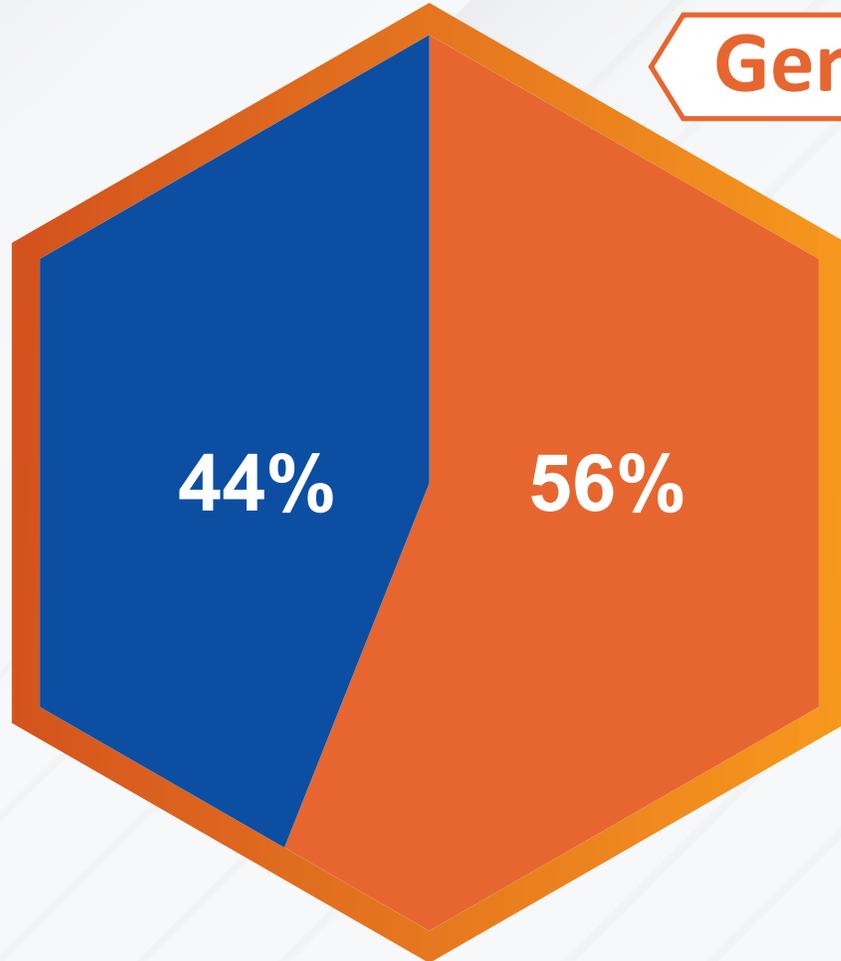
■ Year ■ Active Centres ■ Students Trained ■ Placed

PICKUP BANKEDGE PLACEMENT CELL



BANKEDGE Placements Data

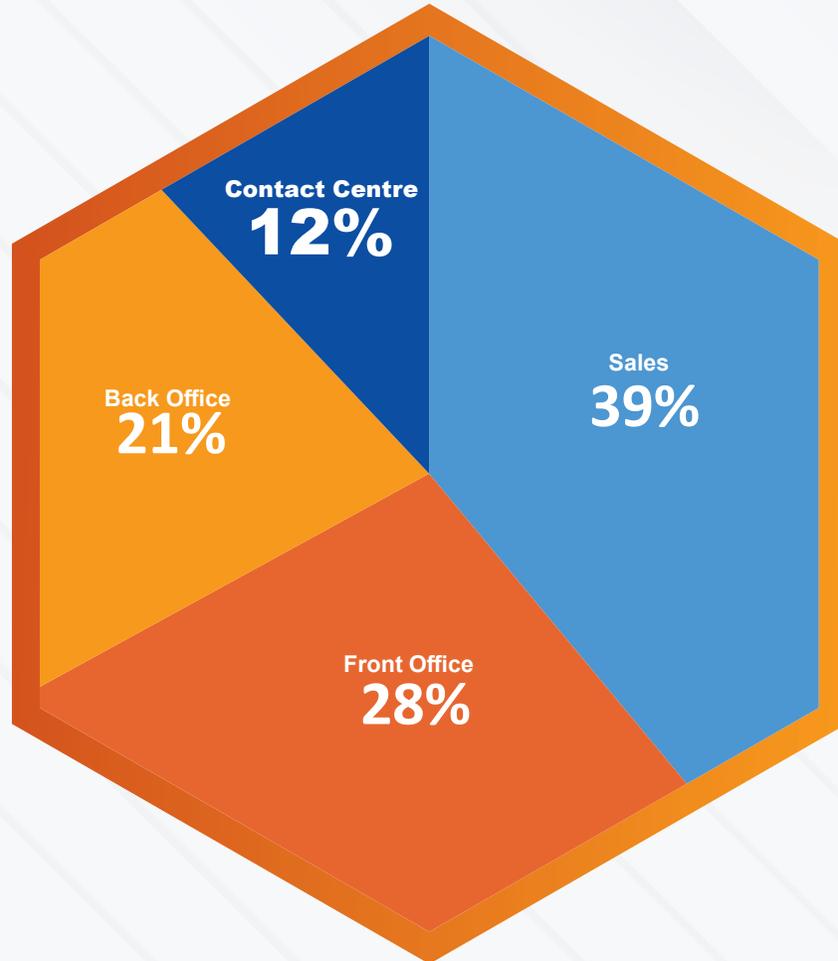
Gender wise



■ Placed Candidates Stats ■ Males ■ Females

BANKEDGE Placements Data

Departments wise



- Sales
- Front Office
- Back Office
- Contact Centre

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
ANZ Bank	Associate- Voice/Non Voice	Bangalore
AU Small Finance Bank	BSO	Mumbai, UP
Axis Bank	Customer Service Officer	PAN India
Axis Bank	Retail Operations (Account Opening)	Mumbai/Delhi/ Hyderabad
Axis Bank	Transaction Banking Operations	Mumbai/Delhi/ Hyderabad
Axis Bank	Financial Crime Management (AML)	Mumbai/Delhi/ Hyderabad
Axis Bank	Branch Sales Officer	Nagpur/Bangalore/Pune/Goa
Axis Bank (Intelenet Global)	Customer Service Officer	Bangalore
Axis Securities	Relationship Officer	Nagpur

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
Bajaj Capital	Relationship Manager	Mumbai
Bandhan Bank	Teller	Mumbai
Bandhan Bank- RO	Customer Relationship Officer	PAN India
Catholic Syrian Bank	Customer Relationship operation	PAN India
CITY Bank	Associate	Chennai
DCB Bank	Customer Service Associate	Mumbai
ESAF	Teller/CSO	Bangalore
Ezeebucks	Operations Executive	Mumbai, Bangalore
FINCARE Small Finance Bank	Back End Process	Bangalore

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
Fino PayTech Bank	Field Officer - Sales	Mumbai/Pune
Fusion Microfinance	Auditor	North
HDB Finacial Services	Phone Banker	UP
HDB Financial Services	CRE/CRA	Mumbai
HDFC Bank	Teller/PB	PAN India
HDFC Bank	WD/ Personal Banker/Teller	PAN India
HSBC Bank	Associate- Voice/Non Voice	Bangalore
HSBC Bank	Operations/Contact Centre	Bangalore/Kolkata
i- Process	Customer Service Officer	North & West

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
ICICI BANK	Central Processing Unit	Mumbai
ICICI Pru	Financial Consultant	UP
ICICI BANK	Senior Sales Officer	Mumbai
IDFC First Bank	Credit Administration	PAN India
IDFC First Bank	Teller	North
IDFC First Bank	Relationship Officer- Group Loans	Orissa
IIFL	Customer Care Executive - Gold Loans	Mumbai/Gujarat/Raipur/Pune
IIFL	Relationship manager E- Sale	MP
Indiabulls	CCE	Mumbai, Delhi
ICICI Securities	Channel Sales Manager	PAN India

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
Indusind Bank	Teller	PAN India
Indusind Bank	CAD	Mumbai, Delhi, Chennai
Indusind Bank	MIS	Mumbai
Indusind Bank	Treasury Operations	Mumbai
Kotak Mahindra Bank	Trade Finance Operations	PAN INDIA
Kotak Mahindra Bank	Compliance Team	Mumbai/ Bangalore
Kotak Mahindra Bank	Retail Liabilities Operations	PAN INDIA
Kotak Mahindra Bank	Retail Asset Operations	PAN INDIA
Kotak Mahindra Bank	AML Department	Mumbai

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
Kotak Mahindra Bank	Commercial Loan Operations	PAN INDIA
Kotak Mahindra Bank	Clearing Operations	PAN INDIA
Kotak Mahindra Bank	Audit	Mumbai
Kotak Mahindra Bank	CMS Department	PAN INDIA
Kotak Mahindra Bank	Recovery Executive	Mumbai
Kotak Mahindra Bank	RPG	Mumbai
Kotak Mahindra Bank	Security Management System	Mumbai
Kotak Mahindra Prime	CCO	Mumbai
Kotak Securities	CSE	Mumbai

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
Mahindra Finance	Cashier	Rajasthan
Muthoot Finance	Junior Relationship Executive	Gujrat
Muthoot Fincorp	CSO	PAN India
Muthoot Mini	Service Officer	South
Nivara Housing Finance	CSE	Maharashtra
RBL Bank	Audit Department	Bangalore
Saraswat Bank	Teller	Mumbai
SBI CAP Securities	RO	East
SBI Capital Pvt Ltd	Sales	UP

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
Smart Wealth Financial Services	Relationship Officer	Mumbai
Sonata Finance	Operations Executive	UP
SREI Finance	Transaction Operations	Mumbai, Kolkata
Star Health Insurance	BSO	South
Subhalakshmi Finance	Field officer	Punjab, Haryana
Suryoday Bank	Customer Service Officer	PAN India
Suryoday Bank	Retail Liabilities Operations	Mumbai
Tradebulls	Equity Dealer/Phone banking executive/Business Development Manager	South
Ujjivan Small Finance Bank	CCE	Mumbai

Banks Recruited Our Students

CLIENT	PROFILE/ROLE	LOCATION
Utkarsh Small Finance Bank	CRO	UP/Orissa
YES Bank	Client Relationship Partner/Business Relationship Partner	Mumbai/Nagpur/Pune/Bangalore
YES Bank	Contact Center	IFC, Mumbai
YES Bank	Retail Liabilities Operations	IFC, Mumbai/Chennai
YES Bank	Trade Finance Operations	IFC, Mumbai/Chennai
YES Bank	Cash Management Services Dept/Clearing Operations	IFC, Mumbai
YES Bank	Treasury Operations	IFC, Mumbai
YES Bank	Customer Service Partner	Mumbai
YES Bank	BB- CAD	Mumbai

ASSOCIATION PROGRAMS

SOURCE HIRE TRAIN DEPLOY MODEL

Companies want to create a pool of multi-skilled, job ready professionals for various entry level roles at its branches across India in a sustainable and cost-effective manner. The Firms look for a partner who will take ownership in sourcing, training and onboarding recruits.

CLIENT	PROFILE/ROLE	LOCATION
AU Small Finance Bank	Sales Officers	WEST & NORTH
Utkarsh Bank	Sales Officers	WEST & EAST
FINO Payment bank	Trainee Sales	PAN India
Axis Bank	Sales Officers	PAN India
HDFC Bank	Trade Finance Officers	PAN India
HDFC Bank	Sales Officers	PAN India
HDFC Bank	Credit Officers	PAN India
Kotak Mahindra Bank	Trade Finance Officers	PAN India
Kotak Mahindra Bank	Credit Administration Dept	PAN India

ASSOCIATION PROGRAMS

SOURCE HIRE TRAIN DEPLOY MODEL

CLIENT	PROFILE/ROLE	LOCATION
YES Bank	YES FORCE	PAN India
PROTIUM Finance	Sales Officers	PAN India
ICICI Securities	Sales Officers	PAN India
Kotak Life Insurance	Relationship Officers	PAN India
Suryoday Bank	Sales Officers	PAN India
Catholic Syrian Bank	Sales Force	PAN India
India First Life Insurance	Relationship Officers	PAN India
Muthoot Fincorp	Junior Relationship Executive	NORTH & WEST
HDB Financials	Sales Officers	PAN India

Thank You

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